

# **Albania - Tirana International Education Fair**

## Information

Although Tirana is relatively small country, Albania and Kosovo are among the world's hottest markets for international students. Albania has the highest per-capita study abroad rate in Europe. Over 25,000 Albanians, representing almost 1% of the country's population, study abroad mainly in Europe, the US and Canada. Over 380,000 students from Albania and Kosovo are in colleges, universities, and high schools -making plans for their future.

The exhibition will be attended between 2,200 and 2,600 top-quality students will attend. The Fair works with local colleges, universities and high schools to pre-select the most qualified candidates with the greatest chance for success with visas, financial viability, and acceptance to your institutions. They work in partnership with students and their parents, helping them pre-select the best fit of subjects, schools and countries – in preparation for the event. The Fair reaches top talent throughout Albania and Kosovo, bringing students from smaller cities and regions not usually served by education fairs.

Autumn is the prime time for an education fair. Students need autumn and early winter to complete their language preparations. Students and parents use this time to research their choices, finalize their plans, and prepare for applications.

The exhibition has deep ties with all media outlets ensures outstanding publicity prior to, during and following the Fair as well as the fair also has the largest number of social media followers among other companies in Albania. When we post, students listen.

Visitor numbers :

#### **Tirana 2,600**

Primary School	%	Undergraduate	35%	<b>Professional Training</b>	5%
High School	0%	Postgraduate	25%	Careers	0%
Further / Vocational	5%	Languages	20%	Other	0%
Foundation / Prep	10%				

## **Exhibitors**

#### Who should attend

Boarding schools Business schools Colleges Hotel management schools Language schools Summer schools Universities

## Levels & amp Subjects

#### Academic Levels

- Postgraduate (Masters, MBA, LLM, Dip, PhD)
- Undergraduate (Bachelors)
- Language learning
- Foundation (Preparatory)
- Further education & vocational
- Professional training

#### **Subject Areas**

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT
- Economics
- Engineering
- Humanities
- Languages
- Law & LLM
- Science
- Social science
- Tourism, leisure & hospitality

## **Prices & Booking**

## Tirana 24 Oct 2020 - 25 Oct 2020

MAK Hotel

• Working Space | €2000.00 Book Now

BOOK FULL TOUR



# **Azerbaijan - International Student Fair - Fall**

## Information

You are warmly invited to attend the International Student Fair in Azerbaijan. Known for being a pioneer in student recruitment fairs with its 20 years of experience in the student placement, International Student Fair in Azerbaijan is pleased to offer great opportunities for the international schools keen on recruiting students from Azerbaijan.

Join one of Azerbaijan's largest education events in Baku.

#### **Reasons to Attend**

Approximately 30% of the Azerbaijan's total population is under the age of 20 and Azerbaijan is one of the fastest growing student markets in Central Asia. Over 4000 students and 54 institutions from Azerbaijan, Canada, Czech Republic, France, Georgia, Germany, Italy, Malaysia, Turkey, United Arab Emirates, United Kingdom and USA attended the 2015 this Spring Azerbaijan Fair.

#### **Market Overview**

There are currently over 10,000 Azerbaijani students studying abroad. Azerbaijanis study in destinations including the United Kingdom, Germany, Turkey, France, Russia, South Korea, the Netherlands, the U.S., Canada and Sweden. There are plans to develop ties with Japan, Malaysia and other countries. The education system of Azerbaijan is currently undergoing reforms to better prepare students for the current world market and meet the demands of the global economy. According to the Ministry of Education, in 2005 there were 3,500 foreign students from 41 countries studying in higher education institutions in Azerbaijan and 3,000 Azerbaijan students studying in higher education.

#### Fair Outline

The Azerbaijan fair dates are at the most opportune time for both students and institutions, according to when students are seriously thinking about their next step in education.

The International Student Fair in Azerbaijan attracts the best student participation. The fair has a reputation for attracting the highest quality students. It is essential that it attracts the most interested and qualified candidates.

The International Student Fair in Azerbaijan utilizes numerous forms of mass communication to deliver the best

promotion including: local and national TV, radio, newspapers, magazines, billboards, text messaging, and internet spots, etc...

The Azerbaijan Fair offers you the chance to meet with thousands of eligible students, and it offers a wonderful opportunity to network with many consulting agencies, local and international organizations, and foundations within a cost effective budget.

The International Student Fair in Azerbaijan follows the current trends in the existing and big student markets, and they also find the new trends and virgin markets ensuring great benefits to international schools in the best locations.

Every detail from the delivery of pre-fair information, material shipment and transportation to onsite assistance, social events is well planned out.

#### Visitor numbers :

#### Baku 4,200

Primary School	0%	Undergraduate	39%	<b>Professional Training</b>	%
High School	8%	Postgraduate	42%	Careers	%
Further / Vocational	%	Languages	28%	Other	%
Foundation / Prep	15%				

## **Exhibitors**

#### Who should attend

Boarding schools Business schools Colleges Gap year organisations Hotel management schools Language schools Publishers Summer schools Universities

## Levels & amp Subjects

#### Academic Levels

• Postgraduate (Masters, MBA, LLM, Dip, PhD)

- Undergraduate (Bachelors)
- Foundation (Preparatory)
- Further education & vocational
- Language learning
- Professional training

#### Subject Areas

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT
- Economics
- Engineering
- Humanities
- Languages
- Law & LLM
- Retailing & marketing
- Science
- Social science
- Tourism, leisure & hospitality

## **Prices & Booking**

## Baku 17 Oct 2020 - 18 Oct 2020

## Hilton Baku Hotel

• Working Space | €3450.00 Book Now

## **BOOK FULL TOUR**



# **IEFT EuroAsia Agent Workshop - Fall**

# Information

The fair welcomes nearly 20,000 Turkish students to each of the semi-annual fairs. Throughout the past 10 years, the International Education Fair of Turkey has grown to become the largest education exhibition in both Turkey and the Middle-East, with universities from more than 30 countries attending every year.

#### **Reasons to Attend**

The Fair focuses solely on the Turkish Market, and therefore has built a reputation with students throughout the country through strong marketing and promotion of the exhibitions, and excellent relationships with local high schools, universities, language schools and Turkish agents. The previous Fall event welcomed over 300 exhibitors representing over 150 institutions from 27 different countries to the events in Bursa, Ankara, Izmir, and Istanbul.

#### **Market Overview**

Turkey is a quickly-developing country, with the youngest population ratio in Europe. The country is working towards being in the top 15 economies of the World by 2020; so now, more than ever, there is a large market for a skilled, educated, globally-minded current and future workforce.

The demand for studying abroad is not only from secondary school students and graduates, but also from 2.5 million university students. The majority of Turkish university students know the role and importance of study abroad in getting a better job in a competitive business world. There are approximately 3.5 million students studying at Turkish universities which also includes Open University students. Around 2 million of them are studying on a 4 year course.

There are around 350,000 university students in Istanbul at around 50 universities. Over 200, 000 students at around 20 universities in Ankara. Izmir has 9 universities and 110,000 university students.

#### Fair Outline

Fair students are from very respected universities and high schools of Turkey. The international education fairs in Turkey are also visited by a number of young and experienced professionals looking for education opportunities abroad. The Fair has a professional and hands-on approach to meeting the needs of our participating institutions, and also to bringing the highest quality Turkish students to its fairs. The Fair is committed to making the recruitment process both successful and enjoyable for both participants and students.

Students attending the exhibition are looking for education all over the world. While the UK and the USA continue to dominate student interest, they are looking more and more towards programs in Canada, Europe and Asia.

We give participating institutions complete support before, during and after the fairs, including:

- Material transportation between cities
- Professional stands with the option of uniquely designed backdrops
- Local high-school and university visits
- Free promotion in IEFT's Study Abroad Magazine, distributed to nearly 20,000 student visitors
- Optional web banners, flyer distribution, newspaper advertisements, and any other promotional branding needs an institution may have
- Well-organized accommodation and transportation options
- Complete visitor statistics sent to all participants upon completion of fair tour
- Amazing social and cultural activities throughout fair

#### Visitor numbers :

#### **Istanbul 500**

Primary School	0%	Undergraduate	10%	<b>Professional Training</b>	10%
High School	0%	Postgraduate	10%	Careers	10%
Further / Vocational	0%	Languages	10%	Other	10%
Foundation / Prep	10%				

## **Exhibitors**

#### Who should attend

Business schools Colleges Education agencies Funding & scholarship providers Hotel management schools Language schools Student service providers Summer schools Universities

## Levels & amp Subjects

#### Academic Levels

- Postgraduate (Masters, MBA, LLM, Dip, PhD)
- Undergraduate (Bachelors)
- Foundation (Preparatory)
- Further education & vocational
- Language learning
- Professional training

#### **Subject Areas**

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT

- Economics
- Education & teaching
- Engineering
- Health & medicine
- Humanities
- Languages
- Law & LLM
- Mathematics
- Retailing & marketing
- Science
- Social science
- Tourism, leisure & hospitality
- Visual & creative arts

# **Prices & Booking**

## Istanbul 26 Oct 2020 - 28 Oct 2020

EuroAsia Agent Workshop - Marmara Hotel Taksim

• Agent Workshop | €2317.00 Book Now

## BOOK FULL TOUR



# **IEFT International Education Fairs of Turkey Roadshow- Fall**

# Information

The fair welcomes nearly 20,000 Turkish students to each of the semi-annual fairs. Throughout the past 10 years, the International Education Fair of Turkey has grown to become the largest education exhibition in both Turkey and the Middle-East, with universities from more than 30 countries attending every year.

#### **Reasons to Attend**

The Fair focuses solely on the Turkish Market, and therefore has built a reputation with students throughout the country through strong marketing and promotion of the exhibitions, and excellent relationships with local high schools, universities, language schools and Turkish agents. The previous Fall event welcomed over 300 exhibitors representing over 150 institutions from 27 different countries to the events in Bursa, Ankara, Izmir,

and Istanbul.

#### **Market Overview**

Turkey is a quickly-developing country, with the youngest population ratio in Europe. The country is working towards being in the top 15 economies of the World by 2020; so now, more than ever, there is a large market for a skilled, educated, globally-minded current and future workforce.

The demand for studying abroad is not only from secondary school students and graduates, but also from 2.5 million university students. The majority of Turkish university students know the role and importance of study abroad in getting a better job in a competitive business world. There are approximately 3.5 million students studying at Turkish universities which also includes Open University students. Around 2 million of them are studying on a 4 year course.

There are around 350,000 university students in Istanbul at around 50 universities. Over 200, 000 students at around 20 universities in Ankara. Izmir has 9 universities and 110,000 university students.

#### Fair Outline

Fair students are from very respected universities and high schools of Turkey. The international education fairs in Turkey are also visited by a number of young and experienced professionals looking for education opportunities abroad. The Fair has a professional and hands-on approach to meeting the needs of our participating institutions, and also to bringing the highest quality Turkish students to its fairs. The Fair is committed to making the recruitment process both successful and enjoyable for both participants and students.

Students attending the exhibition are looking for education all over the world. While the UK and the USA continue to dominate student interest, they are looking more and more towards programs in Canada, Europe and Asia.

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- Free promotion in IEFT's Study Abroad Magazine, distributed to nearly 20,000 student visitors
- Optional web banners, flyer distribution, newspaper advertisements, and any other promotional branding needs an institution may have
- Well-organized accommodation and transportation options
- Complete visitor statistics sent to all participants upon completion of fair tour
- Amazing social and cultural activities throughout fair

#### Visitor numbers :

Ankara 2,900

Primary School	%	Undergraduate	34%	<b>Professional Training</b>	25%
High School	3%	Postgraduate	45%	Careers	0%
Further / Vocational	15%	Languages	41%	Other	0%
Foundation / Prep	14%				

# Izmir 2,600

Primary School	%	Undergraduate	35%	<b>Professional Training</b>	%
High School	%	Postgraduate	45%	Careers	%
Further / Vocational	%	Languages	40%	Other	%
Foundation / Prep	15%				

# Istanbul (Asian side) 1,500

Primary School	%	Undergraduate	34%	<b>Professional Training</b>	25%
High School	3%	Postgraduate	45%	Careers	%
Further / Vocational	15%	Languages	41%	Other	%
Foundation / Prep	14%				

# Istanbul 9,200

Primary School	%	Undergraduate	34%	<b>Professional Training</b>	25%
High School	3%	Postgraduate	45%	Careers	%
Further / Vocational	15%	Languages	41%	Other	44%
Foundation / Prep	14%				

## Istanbul 100

Primary School	0%	Undergraduate	10%	<b>Professional Training</b>	10%
High School	0%	Postgraduate	10%	Careers	10%
Further / Vocational	0%	Languages	10%	Other	10%
Foundation / Prep	10%				

# **Exhibitors**

Who should attend

Business schools Colleges Education agencies Funding & scholarship providers Hotel management schools Language schools Student service providers Summer schools Universities

# Levels & amp Subjects

#### Academic Levels

- Postgraduate (Masters, MBA, LLM, Dip, PhD)
- Undergraduate (Bachelors)
- Foundation (Preparatory)
- Further education & vocational
- Language learning
- Professional training

#### Subject Areas

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT
- Economics
- Education & teaching
- Engineering
- Health & medicine
- Humanities
- Languages
- Law & LLM
- Mathematics
- Retailing & marketing
- Science
- Social science
- Tourism, leisure & hospitality
- Visual & creative arts

## **Prices & Booking**

### Ankara 08 Oct 2022

Ankara Sheraton Hotel

• Working Space ( All Cities Selected) | €1575.00 Book Now

### Izmir 18 Oct 2022

#### Izmir Hilton Hotel

• Working Space ( All Cities Selected) | €1575.00 Book Now

#### Istanbul (Asian side) 20 Oct 2022

Istanbul (Asian side) - Hilton Kozyata

- Working Space (All Cities Selected) | €1575.00 Book Now
- Working Space (Selected with Istanbul European Side) | €2272.00 Book Now

## Istanbul 22 Oct 2022 - 23 Oct 2022

Istanbul (European side)- Hilton Bosphorus Harbiye

- 5m2 Standard Equipped Stand (When all cities selected) | €3151.00 Book Now
- 5m2 Standard Equipped Stand (When Selected with Asian Side) | €3900.00 Book Now
- 5m2 Standard Equipped Stand | €4425.00 Book Now

## Istanbul 24 Oct 2022 - 26 Oct 2022

EuroAsia Agent Workshop - Marmara Hotel Taksim

• Agent Workshop | €2617.00 Book Now

## **BOOK FULL TOUR**



# **Italy- Student Salon Exhibition**

## Information

The Student Salon exhibition is the main event in Italy aimed at high school students looking for a university, language, professional and international programs.

The Exhibition involved 231,500 students, 8,111 professors and 2,747 schools in all Italy. These are the numbers, relating to the 2018/2019 school year,

making this exhibition is the leader in the domestic and international education sector. The exhibition is taking place in 13 locations and covers the entire national territory. In the previous year, the exhibitors included universities, institutions, schools, 258 training centers and companies.

#### Visitor numbers :

#### **Torino 40,000**

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	5%
Further / Vocational	10%	Languages	15%	Other	%
Foundation / Prep	10%				

#### Catania 35,000

Primary School	%	Undergraduate	70%	<b>Professional Training</b>	5%
High School	%	Postgraduate	20%	Careers	%
Further / Vocational	5%	Languages	15%	Other	%
Foundation / Prep	5%				

#### Rome 40,000

Primary School	%	Undergraduate	70%	<b>Professional Training</b>	5%
High School	%	Postgraduate	25%	Careers	%
Further / Vocational	%	Languages	15%	Other	%
Foundation / Prep	%				

#### Bari 42,000

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	5%
Further / Vocational	10%	Languages	15%	Other	%
Foundation / Prep	10%				

## Pisa 40,000

Primary School	%	Undergraduate	70%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	15%	Other	%
Foundation / Prep	5%				

### Venice 40,000

Primary School	%	Undergraduate	70%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	15%	Other	%
Foundation / Prep	5%				

## Milan 40,000

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	5%
Further / Vocational	10%	Languages	15%	Other	%
Foundation / Prep	10%				

### Palermo 40,000

Primary School	%	Undergraduate	70%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	15%	Other	%
Foundation / Prep	5%				

## **Exhibitors**

#### Who should attend

Boarding schools Business schools Colleges Companies (Careers) Education agencies Funding & scholarship providers Gap year organisations Government bodies Hotel management schools Language schools **Professional bodies** Student service providers Summer schools Universities Equipment suppliers Primary schools

Publishers

# Levels & amp Subjects

## Academic Levels

- Postgraduate (Masters, MBA, LLM, Dip, PhD)
- Undergraduate (Bachelors)
- Language learning
- Foundation (Preparatory)
- Secondary education (boarding)

## Subject Areas

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT
- Economics
- Education & teaching
- Engineering
- Health & medicine
- Humanities
- Languages
- Law & LLM
- Mathematics
- Retailing & marketing
- Science
- Social science
- Tourism, leisure & hospitality
- Visual & creative arts

# **Prices & Booking**

## Torino 08 Oct 2020 - 09 Oct 2020

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

## Catania 26 Oct 2020 - 28 Oct 2020

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

## Rome 10 Nov 2020 - 12 Nov 2020

#### Fira Roma, Pavilion 10

• 9m2 Standard Equipped Stand | €4025.00 Book Now

## Bari 09 Dec 2020 - 11 Dec 2020

## TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

## Pisa 03 Feb 2021 - 04 Feb 2021

## TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

## Venice 09 Mar 2021 - 10 Mar 2021

## TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

## Milan 17 Mar 2021 - 18 Mar 2021

## TBC

• 9m2 Standard Equipped Stand | €4025.00 Book Now

## Palermo 15 Apr 2021 - 16 Apr 2021

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

## BOOK FULL TOUR



# **Poland - International Recruitment Tour 2022**

## Information

The specialised public fair for International Education is taking place in four cities of Poland for the representatives of language schools and executive centres, boarding schools and colleges, universities and business schools.

#### **Reasons to Attend**

The International Recruitment Tour in Poland is one of the important specialised education abroad events. The fair features unique educational institutions that represent a wide range of educational and professional programmes: general, intensive and special language courses, basic and secondary education, further education and professional training, diploma programmes, BA/BSc, Masters/MBA, postgraduate and others. Visitors from various target groups including schoolchildren and their parents, young people and students, adults and business people, representatives of private and state companies and organisations, mass media. Each year the fairs receive 2,000 – 5,000 visitors in each country.

#### **Market Overview**

More and more students from Poland tend to look for opportunities to gain high-quality international education, professional training and experience. Foreign language courses are becoming increasingly popular among people of different ages and occupations. Every year the number of students going abroad to language schools and universities is steadily growing.

Poland has a long tradition of providing high-quality education. For young people, it is a vibrant and international environment with the possibility to make use of the latest developments in different study fields, which makes the region an attractive place for living and studying.

The fairs are free to access by the public, allowing visitors to get acquainted with the student fair's participants; their courses and programmes and to take enrolments. On the other hand, education providers have the opportunity to meet and support their education agents, the Baltic Council and to establish new contacts.

The success of this fair is based on the qualitative service and professionalism of the organizers combined with a broad promotion campaign providing return of investments for the fair's participants.

During the last several years Poland has become more attractive for education providers from all over the world. This is not a casual interest, but a developing tendency proving that the potential and demand for the educational industry abroad in the country is very high.

The potential for the development of the education industry abroad is very high in Poland and the demand for quality programmes will continue to grow.

#### Visitor numbers :

#### **Krakow TBC**

Primary School1%Undergraduate40%Professional Training1%High School20%Postgraduate3%Careers%

# Katowice 1,000

<b>Primary School</b>	%	Undergraduate	40%	<b>Professional Training</b>	1%
High School	20%	Postgraduate	3%	Careers	%
Further / Vocational	10%	Languages	20%	Other	%
Foundation / Prep	5%				

#### Wroclav 1,000

Primary School	1%	Undergraduate	40%	<b>Professional Training</b>	1%
High School	20%	Postgraduate	3%	Careers	%
Further / Vocational	10%	Languages	20%	Other	%
Foundation / Prep	5%				

#### Warsaw 3,000

Primary School	1%	Undergraduate	40%	<b>Professional Training</b>	1%
High School	20%	Postgraduate	3%	Careers	%
Further / Vocational	10%	Languages	20%	Other	%
Foundation / Prep	5%				

## **Exhibitors**

#### Who should attend

Universities Summer schools Professional bodies Primary schools Language schools Hotel management schools Funding & scholarship providers Colleges Business schools Boarding schools

## Levels & amp Subjects

#### Academic Levels

- Professional training
- Language learning
- Primary education (boarding)
- Secondary education (boarding)
- Further education & vocational
- Foundation (Preparatory)
- Undergraduate (Bachelors)
- Postgraduate (Masters, MBA, LLM, Dip, PhD)

#### **Subject Areas**

- Visual & creative arts
- Tourism, leisure & hospitality
- Social science
- Science
- Retailing & marketing
- Mathematics
- Law & LLM
- Languages
- Humanities
- Health & medicine
- Engineering
- Education & teaching
- Economics
- Computer science & IT
- Business, MBA & management
- Architecture, construction, building & surveying
- Accountancy, finance & insurance

## **Prices & Booking**

#### Krakow 27 Sep 2022

#### Park Inn Radisson

• Working Space / Online Participation | €1690.00 Book Now

## Katowice 28 Sep 2022

#### Novotel Katowice Centrum

• Working Space / Online Participation | €1690.00 Book Now

## Wroclav 29 Sep 2022

Hotel Mercure Wroclav Centrum

• Working Space / Online Participation | €1690.00 Book Now

## Warsaw 01 Oct 2022

#### Radisson Blu Sobieski

• Working Space / Online Participation | €1690.00 Book Now

## BOOK FULL TOUR