

# **Baltic International Recruitment Tour - Universities and Boarding Schools Spring**

#### **Information**

The biggest Baltic State specialised public fair for International Education is taking place in three capitals – Vilnius, Riga and Tallinn during October 2018. Organised in a workshop style, the fair provides a relaxed atmosphere of the Radisson Blu Hotels' conference centres for the representatives of language schools and executive centres, boarding schools and colleges, universities and business schools.

#### **Reasons to Attend**

The Baltic International Recruitment Tour is the biggest specialised education abroad event in the Baltic States. The fair features unique educational institutions that represent the wide range of educational and professional programmes: general, intensive and special language courses, basic and secondary education, further education and professional training, diploma programmes, BA/BSc, Masters/MBA, postgraduate and others. Visitors from various target groups including schoolchildren and their parents, young people and students, adults and business people, representatives of private and state companies and organisations, mass media. Each year the fairs receive 2,000 – 5,000 visitors in each country.

#### **Market Overview**

More and more students from the Baltic States tend to look for opportunities to gain high quality international education, professional training and experience. Foreign language courses are becoming increasingly popular among people of different ages and occupations. Every year the number of students going abroad to language schools and universities is steadily growing.

The Baltic region has a long tradition of providing high-quality education. For young people it is a vibrant and international environment with the possibility to make use of the latest developments in different study fields, which makes the region an attractive place for living and studying. According to statistics from a poll by the non-profit organisation Dream Foundation, over 60 percent of Baltic students would like to study at a foreign university.

#### **Fair Outline**

The fairs are free to access by the public, allowing visitors to get acquainted with the student fair's participants; their courses and programmes and to take enrolments. On the other hand, education providers have the opportunity to meet and support their education agents, the Baltic Council and to establish new contacts.

The success of this fair is based on qualitative service and professionalism of the organizers combined with

broad promotion campaign providing return of investments for the fair's participants.

During the last several years the Baltic States (Latvia, Estonia and Lithuania) have become more attractive for education providers from all over the world. This is not a casual interest, but a developing tendency proving that the potential and demand for the educational industry abroad in the Baltic region is very high.

The Baltic international recruitment tour has been in place since 2005 with a growing number of participants and a strong presence of institutions presenting their programmes and services. The potential for the development of the education industry abroad is very high in the Baltics and the demand for quality programmes will continue to grow.

#### **Visitor numbers:**

#### Tallinn 2,000

Primary School%Undergraduate60%Professional Training%High School10%Postgraduate10%Careers%Further / Vocational5%Languages10%Other%Foundation / Prep5%

#### Riga 5,000

Primary School%Undergraduate60%Professional Training%High School10%Postgraduate10%Careers%Further / Vocational5%Languages10%Other%Foundation / Prep5%

#### **Vilnius 3,000**

Primary School%Undergraduate60%Professional Training%High School10%Postgraduate10%Careers%Further / Vocational5%Languages10%Other%Foundation / Prep5%

#### **Exhibitors**

#### Who should attend

Universities
Summer schools
Professional bodies
Primary schools
Language schools
Hotel management schools
Funding & scholarship providers

Colleges Business schools Boarding schools

## **Levels & amp Subjects**

#### **Academic Levels**

- Professional training
- Language learning
- Primary education (boarding)
- Secondary education (boarding)
- Further education & vocational
- Foundation (Preparatory)
- Undergraduate (Bachelors)
- Postgraduate (Masters, MBA, LLM, Dip, PhD)

#### **Subject Areas**

- Visual & creative arts
- Tourism, leisure & hospitality
- Social science
- Science
- Retailing & marketing
- Mathematics
- Law & LLM
- Languages
- Humanities
- Health & medicine
- Engineering
- Education & teaching
- Economics
- Computer science & IT
- Business, MBA & management
- Architecture, construction, building & surveying
- Accountancy, finance & insurance

## **Prices & Booking**

#### Tallinn 23 Feb 2023

Radisson Blu Hotel Olympia

• Working Space | €2102.00 Book Now

#### Riga 25 Feb 2023

Radisson Blu Hotel Latvija

• Working Space | €2102.00 Book Now

#### Vilnius 26 Feb 2023

Radisson Blu Hotel Lietuva

• Working Space | €1690.00 Book Now

#### **BOOK FULL TOUR**



# International Trade Exhibition for Education in Hungary

#### **Information**

International Trade Exhibition for Education in Budapest, Hungary, continues to grow as the leading event to promote international studies to an ardent audience of students in Hungary. The exhibition invites students from high schools, their parents, educators, educational institution directors and decision-makers to visit the event.

#### Reasons to Attend

The EDUCATIO International Trade Fair for Education, which has been organized each year since 2000, is the most important and most significant annual meeting of the profession of Hungarian education. Around 200 exhibition pavilions, nearly 30,000 visitors, representation from nearly all Hungarian higher education institutions, and the latest educational developments, school equipment, methods!

Hundreds of exhibitors – among them all of the Hungarian universities and colleges – represent the national secondary and higher education, the production of school equipment, the publishing of textbooks, the professional training, the language teaching and the quality assurance. The exhibition stands, the professional lectures and the presentations provide the opportunity for visitors to get more information about the present situation and the prospects of the education.

#### **Market Overview**

The total number of students in the higher education system was over 380,000 during the 2015/2016 academic year. Hungary has 70 operating higher education institutions. Hungarian institutions of higher education have started the transformation toward the regulations of the Bologna system. In the new system, both colleges and universities may launch bachelor, master and PhD programs provided that the necessary requirements are fulfilled. This also means that all awarded degrees are equivalent and transferrable throughout the EU and many other countries.

#### **Fair Outline**

It is one of the most momentous annual meetings for Hungarian educators across the country and increasingly from overseas. Besides the national and foreign higher education institutions, companies and other organisations related to education will also participate in Budapest, Hungary at the Trade Fair.

Thanks to the written material offered at the exhibiting stands, the presentations and the professional lectures, visitors at the education fair in Hungary, will have the opportunity to familiarise themselves with the specific features of each institution. During the three days of the Trade Fair, more than 25,000 visitors are expected to come and gather information about the content of training courses, academic programmes and admission requirements.

Following the practice of the past years, the exhibition will be dedicated not only to the opportunities of the continuation of studies in Hungary, abroad and the changes in the national higher education system, but also to the companies that are - in one way or another - related to education.

The importance of the education fair in Hungary for the students, the parents and the educational decision-makers is given by the fact that it makes them possible to get all the necessary information at the same time, in the same place: the students taking an entrance examination in the near future can inquire about the chances and the opportunities to take the entrance exam, while the decision-makers can inquire about the available tenders and the school equipment supply.

The Ministry of Education and Culture, in collaboration with the Educatio Kht., will organise the next International Trade Fair for Education.

#### **Further Exhibition Information**

#### **Visitor numbers:**

#### **Budapest 45,000**

Primary School0%Undergraduate35%Professional Training0%High School15%Postgraduate10%Careers0%Further / Vocational15%Languages10%Other5%Foundation / Prep0%

#### **Exhibitors**

#### Who should attend

Universities

Summer schools

Student service providers

**Publishers** 

Professional bodies

Language schools

Hotel management schools

Government bodies

Gap year organisations

Funding & scholarship providers

Equipment suppliers

Education agencies

Companies (Careers)

Colleges

**Business schools** 

Boarding schools

## **Levels & amp Subjects**

#### **Academic Levels**

- Professional training
- Language learning
- Secondary education (boarding)
- Further education & vocational
- Foundation (Preparatory)
- Undergraduate (Bachelors)
- Postgraduate (Masters, MBA, LLM, Dip, PhD)

#### **Subject Areas**

- Visual & creative arts
- Tourism, leisure & hospitality
- Social science
- Science
- Retailing & marketing
- Mathematics
- Law & LLM
- Languages
- Humanities

- Health & medicine
- Engineering
- Education & teaching
- Economics
- Computer science & IT
- Business, MBA & management
- Architecture, construction, building & surveying
- Accountancy, finance & insurance

## **Prices & Booking**

#### Budapest 09 Jan 2020 - 11 Jan 2020

#### HUNGEXPO

- 9m2 Standard Equipped Stand | €1850.00 Book Now
- 9m2 Standard Equipped Corner Stand | €1900.00 Book Now
- 12m2 Standard Equipped Stand | €2116.00 Book Now
- 12m2 Standard Equipped Corner Stand | €2208.00 Book Now

## **BOOK FULL TOUR**



## **Italy- Student Salon Exhibition**

#### **Information**

The Student Salon exhibition is the main event in Italy aimed at high school students looking for a university, language, professional and international programs.

The Exhibition involved 231,500 students, 8,111 professors and 2,747 schools in all Italy. These are the numbers, relating to the 2018/2019 school year,

making this exhibition is the leader in the domestic and international education sector. The exhibition is taking place in 13 locations and covers the entire national territory. In the previous year, the exhibitors included universities, institutions, schools, 258 training centers and companies.

#### **Visitor numbers:**

#### **Torino 40,000**

Primary School%Undergraduate60%Professional Training5%High School%Postgraduate10%Careers5%Further / Vocational10%Languages15%Other%

Foundation / Prep 10%

#### **Catania 35,000**

Primary School%Undergraduate70%Professional Training5%High School%Postgraduate20%Careers%Further / Vocational5%Languages15%Other%

Foundation / Prep 5%

#### Rome 40,000

Primary School%Undergraduate70%Professional Training5%High School%Postgraduate25%Careers%Further / Vocational%Languages15%Other%

Foundation / Prep %

#### Bari 42,000

Primary School%Undergraduate60%Professional Training5%High School%Postgraduate10%Careers5%Further / Vocational10%Languages15%Other%

Foundation / Prep 10%

#### Pisa 40,000

Primary School%Undergraduate70%Professional Training5%High School%Postgraduate10%Careers%Further / Vocational5%Languages15%Other%

Foundation / Prep 5%

#### Venice 40,000

Primary School%Undergraduate70%Professional Training5%High School%Postgraduate10%Careers%Further / Vocational5%Languages15%Other%

Foundation / Prep 5%

#### Milan 40,000

Primary School%Undergraduate60%Professional Training5%High School%Postgraduate10%Careers5%Further / Vocational10%Languages15%Other%

#### Palermo 40,000

Primary School%Undergraduate70%Professional Training5%High School%Postgraduate10%Careers%Further / Vocational5%Languages15%Other%Foundation / Prep5%

#### **Exhibitors**

#### Who should attend

Boarding schools

**Business schools** 

Colleges

Companies (Careers)

Education agencies

Funding & scholarship providers

Gap year organisations

Government bodies

Hotel management schools

Language schools

Professional bodies

Student service providers

Summer schools

Universities

Equipment suppliers

Primary schools

**Publishers** 

## **Levels & amp Subjects**

#### **Academic Levels**

- Postgraduate (Masters, MBA, LLM, Dip, PhD)
- Undergraduate (Bachelors)
- Language learning
- Foundation (Preparatory)
- Secondary education (boarding)

#### **Subject Areas**

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT
- Economics
- Education & teaching
- Engineering
- Health & medicine
- Humanities
- Languages
- Law & LLM
- Mathematics
- Retailing & marketing
- Science
- Social science
- Tourism, leisure & hospitality
- Visual & creative arts

## **Prices & Booking**

#### Torino 08 Oct 2020 - 09 Oct 2020

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

#### Catania 26 Oct 2020 - 28 Oct 2020

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

#### Rome 10 Nov 2020 - 12 Nov 2020

Fira Roma, Pavilion 10

• 9m2 Standard Equipped Stand | €4025.00 Book Now

#### Bari 09 Dec 2020 - 11 Dec 2020

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

#### Pisa 03 Feb 2021 - 04 Feb 2021

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

#### Venice 09 Mar 2021 - 10 Mar 2021

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

#### Milan 17 Mar 2021 - 18 Mar 2021

TBC

• 9m2 Standard Equipped Stand | €4025.00 Book Now

#### Palermo 15 Apr 2021 - 16 Apr 2021

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

#### **BOOK FULL TOUR**



## **Poland - International Recruitment Tour - Summer**

#### **Information**

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#### **Reasons to Attend**

The Baltic International Recruitment Tour is the biggest specialised education abroad event in the Baltic States. The fair features unique educational institutions that represent the wide range of educational and professional programmes: general, intensive and special language courses, basic and secondary education, further education and professional training, diploma programmes, BA/BSc, Masters/MBA, postgraduate and others. Visitors from

various target groups including schoolchildren and their parents, young people and students, adults and business people, representatives of private and state companies and organisations, mass media. Each year the fairs receive 2,000 - 5,000 visitors in each country.

#### **Market Overview**

More and more students from the Baltic States tend to look for opportunities to gain high quality international education, professional training and experience. Foreign language courses are becoming increasingly popular among people of different ages and occupations. Every year the number of students going abroad to language schools and universities is steadily growing.

The Baltic region has a long tradition of providing high-quality education. For young people it is a vibrant and international environment with the possibility to make use of the latest developments in different study fields, which makes the region an attractive place for living and studying. According to statistics from a poll by the non-profit organisation Dream Foundation, over 60 percent of Baltic students would like to study at a foreign university.

#### **Fair Outline**

The fairs are free to access by the public, allowing visitors to get acquainted with the student fair's participants; their courses and programmes and to take enrolments. On the other hand, education providers have the opportunity to meet and support their education agents, the Baltic Council and to establish new contacts.

The success of this fair is based on qualitative service and professionalism of the organizers combined with broad promotion campaign providing return of investments for the fair's participants.

During the last several years the Baltic States (Latvia, Estonia and Lithuania) have become more attractive for education providers from all over the world. This is not a casual interest, but a developing tendency proving that the potential and demand for the educational industry abroad in the Baltic region is very high.

The Baltic international recruitment tour has been in place since 2005 with a growing number of participants and a strong presence of institutions presenting their programmes and services. The potential for the development of the education industry abroad is very high in the Baltics and the demand for quality programmes will continue to grow.

#### **Visitor numbers:**

#### Krakow TBC

Primary School1%Undergraduate 40%Professional Training 1%High School20%Postgraduate 3%Careers%Further / Vocational 10%Languages20%Other%Foundation / Prep5%

#### Lodz TBC

Primary School 1% Undergraduate 40% Professional Training 1% High School 20% Postgraduate 3% Careers %

Further / Vocational 10% Languages 20% Other %
Foundation / Prep 5%

#### Warsaw TBC

Primary School1%Undergraduate40%Professional Training1%High School20%Postgraduate3%Careers%Further / Vocational10%Languages20%Other%

Foundation / Prep 5%

#### **Exhibitors**

#### Who should attend

Universities

Summer schools

Professional bodies

Primary schools

Language schools

Hotel management schools

Funding & scholarship providers

Colleges

**Business schools** 

**Boarding schools** 

## **Levels & amp Subjects**

#### **Academic Levels**

- Professional training
- Language learning
- Primary education (boarding)
- Secondary education (boarding)
- Further education & vocational
- Foundation (Preparatory)
- Undergraduate (Bachelors)
- Postgraduate (Masters, MBA, LLM, Dip, PhD)

#### **Subject Areas**

- Visual & creative arts
- Tourism, leisure & hospitality

- Social science
- Science
- Retailing & marketing
- Mathematics
- Law & LLM
- Languages
- Humanities
- Health & medicine
- Engineering
- Education & teaching
- Economics
- Computer science & IT
- Business, MBA & management
- Architecture, construction, building & surveying
- Accountancy, finance & insurance

## **Prices & Booking**

#### Krakow 13 Jun 2020

Park Inn Radisson

• Working Space | €2000.00 Book Now

#### **Lodz 14 Jun 2020**

Vienna House Andel's Hotel

• Working Space | €2000.00 Book Now

#### **Warsaw 16 Jun 2020**

Radisson Blu Sobieski

• Working Space | €2000.00 Book Now

#### **BOOK FULL TOUR**



# Student Recruitment Fairs Norway - Winter

#### **Information**

The Student Recruitment Fairs Norway will take place January and February in various cities throughout the country.

#### Reasons to Attend

The Student Recruitment Fairs consist of 9 fairs in central cities in Norway held during January and February every year with close to 100,000 visitors in total.

#### **Market Overview**

Over 20,000 students from Norway choose to study abroad each year. Studying abroad is becoming more and more popular among Norwegian students. Thanks to the State Educational Loan Fund, they can receive the financial support they need to complete parts of or the entire degree abroad. Many students, therefore, take this opportunity to obtain valuable international experience.

Most Norwegians have a high level of English skills and are hardworking and motivated students. Many of them are also eager.

#### **Fair Outline**

Take the opportunity to present and promote directly to your future students your latest educational programs and the benefits and advantages that you offer them. A wide range of both Norwegian and foreign exhibitors participate at the fairs every year. In 2020 400 exhibitors from over 20 different countries were represented. There were almost 100 international exhibitors.

#### Visitor numbers :

#### Kristianstad 4,055

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Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%Foundation / Prep%
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#### Sandefjord 6,866

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Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%Foundation / Prep%
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#### Stavanger 9,165

Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%

Foundation / Prep %

#### Bergen 10,099

Primary School%Undergraduate65%Professional Training%High School%Postgraduate25%Careers%Further / Vocational10%Languages%Other%

Foundation / Prep %

#### **Alesund 4,014**

Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%

Foundation / Prep %

#### Trondheim 9,399

Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%Foundation / Prep%

#### Bodo 3,801

Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%

Foundation / Prep %

#### **Tromso 4,215**

Primary School%Undergraduate75%Professional Training%High School%Postgraduate15%Careers%Further / Vocational10%Languages%Other%

Foundation / Prep %

#### Oslo 15,817

Primary School%Undergraduate65%Professional Training%High School%Postgraduate25%Careers%Further / Vocational10%Languages%Other10%

#### **Exhibitors**

#### Who should attend

Business schools
Colleges
Funding & scholarship providers
Gap year organisations
Government bodies
Hotel management schools
Language schools
Professional bodies
Student service providers
Summer schools

## **Levels & amp Subjects**

Universities

#### **Academic Levels**

- Postgraduate (Masters, MBA, LLM, Dip, PhD)
- Undergraduate (Bachelors)
- Foundation (Preparatory)
- Further education & vocational
- Language learning
- Professional training

#### **Subject Areas**

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT
- Economics
- Education & teaching
- Engineering
- Health & medicine
- Humanities
- Languages
- Law & LLM

- Mathematics
- Retailing & marketing
- Science
- Social science
- Tourism, leisure & hospitality
- Visual & creative arts

## **Prices & Booking**

#### Kristianstad 08 Jan 2024

Gimlehallen

- 9m2 Standard Stand with Furniture for 2 pax | €3473.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €3918.00 Book Now

#### Sandefjord 11 Jan 2024 - 12 Jan 2024

Sandefjord High School

- 9m2 Standard Stand with Furniture for 2 pax | €3900.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €4371.00 Book Now

### Stavanger 17 Jan 2024 - 18 Jan 2024

Stavanger Forum

- 9m2 Standard Stand with Furniture for 2 pax | €3900.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €4371.00 Book Now

#### Bergen 24 Jan 2024 - 25 Jan 2024

Grieghallen

- 9m2 Standard Stand | €2676.00 Book Now
- 9m2 Standard Stand with Furniture for 2 pax | €3900.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €4371.00 Book Now

#### Alesund 29 Jan 2024

Fagerlighallen

- 9m2 Standard Stand with Furniture for 2 pax | €3473.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €3918.00 Book Now

#### Trondheim 01 Feb 2024 - 02 Feb 2024

#### Trondheim Spektrum

- 9m2 Standard Stand with Furniture for 2 pax | €3900.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €4371.00 Book Now

#### Bodo 05 Feb 2024

#### Bankgata flerbrukshall

- 9m2 Standard Stand with Furniture for 2 pax | €3473.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €3918.00 Book Now

#### **Tromso 08 Feb 2024**

#### Tromsohallen

- 9m2 Standard Stand with Furniture for 2 pax | €3473.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €3918.00 Book Now

#### Oslo 14 Feb 2024 - 15 Feb 2024

#### Nova Spektra

- 9m2 Standard Stand with Furniture for 2 pax | €4461.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €5290.00 Book Now

#### **BOOK FULL TOUR**